

# DARPA BAA PROCESS

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Michael Mutty  
DARPA Contract Management Office

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- READ THE BAA
  - DRAFTING THE BAA
    - Words are Meaningful
    - Must and Shall
    - May
  - Technical vs Administrative
    - Technical Leads to "Selectable"
    - Administrative Leads to Contract Award
      - Cost Proposal
      - IP Assertions



# BAA PROCESS

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- PROPOSAL PREPARATION/SUBMISSION
  - Instructions are detailed in the BAA (**Follow closely**)
  - **ALL** questions to FLA@darpa.mil
  - FAQs (including today's) available on DSO Website (see Section VIII. A. of BAA)
  - Funding instruments = procurement contract(s), other transactions, assistance instruments (grants, cooperative agreements)
- SELECTION CRITERIA
  - Overall Scientific and Technical Merit
  - Potential Contribution and Relevance to the DARPA Mission
  - Cost Realism



## BAA Process

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- The FLA program will emphasize creating and leveraging open source technology and architecture. Intellectual property rights asserted by proposers are strongly encouraged to be aligned with open source regimes. See Section VI.B.1 for more details on intellectual property.
- Assert rights to **all** technical data & computer software generated, developed, and/or delivered to which the Government will receive less than Unlimited Rights
  - Assertions that apply to Prime and Subs
  - Use defined “Basis of Assertion” and “Rights Category”
  - **Justify** “Basis of Assertion”
- If you don’t justify your proposed costs, we can’t justify awarding you a contract.



# BAA PROCESS

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- EVALUATION/AWARD
  - Read Evaluation Criteria Carefully
  - Government reserves the right to select for award all, some, or none of the proposals received.
  - Government anticipates making multiple awards
  - No common Statement of Work - Proposals evaluated on individual merit and relevance as it relates to the stated research goals/objectives rather than against each other
  - Only a duly authorized Contracting Officer (KO) may obligate the Government